

I am writing with detail around the options available to you, regarding your investment in Camp Nashoba North. And, in the spirit of transparency, also share some of our challenges during this time.

Like many other organizations and individuals, we are experiencing considerable financial impact resulting from the pandemic. The decision to suspend overnight camping poses particular challenges. Camp Nashoba North is a small, family-owned business that has always run independently: we are not a charitable organization that receives large donations, but have, instead, relied on efficient operations to ensure each year we deliver the Camp we know and love.

As you can imagine, we have worked since last August to prepare for this summer season. There was a direct cost for doing so, such as wages for staff, real estate taxes, insurance, facility improvements and much more. It is interesting to note that our insurance coverage for loss of income "interruption" insurance does not cover pandemics.

With these challenges in mind, I hope you will consider the options available to you with a heart to help ensure Nashoba North's viability in the future. We know that everyone's situation is unique -- so whatever you decide, we stand behind you and your decision. We are always here to talk through these options in greater, detail, and work with any of our camp families. We want to offer several options with greatest flexibility for families to consider:

The options include:

Option 1 -- Roll your 2020 registration deposit and payments over to our 2021 season. This ensures a session of your interest at our current tuition. And, it is the preferred and most beneficial option you can select to support our camp's future, providing us with resources to cover necessary camp operations through our off-season. You may always be able to seek a refund through December 30, 2020

Option 2 -- Apply your deposit to the 2021 season to ensure the session of your choice. You would forego refund of your deposit only. 100% of your winter/spring payments would be reimbursed by check prior to June 30, 2020. Your deposit is available for refund through December 30,2020.

Option 3 -- Donate your 2020 tuition fees to support our campership program in 2021. This is made available through our campership fund with the American Camp Association, 501.C3 that makes your donation tax deductible for 2020.

Option 4 -- Full refund of deposit and all second payment monies reimbursed by check prior to June 30, 2020. * If you enrolled utilizing a credit card or wire transfer these transactions fees are not refundable. * All refunding accounts have a \$100.00 processing fee.

Notes of interest: Refunds will be made via a U.S. check. Please see page 2 for Return Reply to Info@campnashoba.com or post Camp Nashoba North, 198 Raymond Hill Road, Raymond, Maine 04071

Option Selected Please see attached Outline details

- Roll payments on file into 2021, ensuring enrollment under current structure. Future refund is available through 12/31/2020
- Roll deposit only into 2021
- Donate all or portion to Campership fund (tax deductible)
- Full refund, less applicable fees
- Would like to discuss alternatives

Camper(s) Name:

If seeking a refund please tell us the Name check is to be issued to:

Address check is to be posted to:

Street

City

State & Postal Code

It is our hope to have refunds processed by June 30, 2020. Please return via info@campnashoba.com or post to Camp Nashoba North, 198 Raymond Hill Rd, Raymond, ME 04071

Thank you and be well.

All the best, Sarah

